

5th International Offshore Wind Technical Conference (IOWTC 2023)

18 – 19 December 2023

University of Exeter, Exeter, UK



IOWTC 2023

AN INTERNATIONAL ASSEMBLY OF ENGINEERS, RESEARCHERS, TECHNICAL SPECIALISTS AND STUDENTS IN THE FIELDS OF OFFSHORE WIND.

A PLATFORM TO EXCHANGE IDEAS ON THE ADVANCES IN TECHNOLOGY AND ITS SCIENTIFIC SUPPORT

A PLACE TO MEET PEOPLE WITH THE SAME PASSION TO CHANGE THE WORLD

AN EXPOSURE OPPORTUNITY TO SHOW YOUR SUPPORT IN TRANSITION TO GREEN ENERGY TO WIDE & DIVERSE AUDIENCE:

1. Over 100 representatives from 18 countries (4 continents)

2. 68 oral presentations (50 from outside of UK)

3. Participants: 57% of Universities, 26% Industry, 15% of RDI institutions, 3% Offshore Wind hubs

IOWTC 2023 is an international assembly of engineers, researchers, technical specialists and students in the fields of offshore wind. It is an opportunity to exchange ideas on the advances in technology and its scientific support.

Confirmed attendees include leaders from major companies, academics from the world's best universities and government representatives. They are involved in all aspects of offshore wind from the development of new technologies to deepening existing knowhow and reducing environmental impact.

The technical program will include state-of-the art manuscripts and presentations divided in two distinct tracks: Design and Engineering Track and Project Development Track.

IOWTC 2023 provides maximum EXPOSURE prospect for companies, policy makers and financial institutions to show their contribution and support towards green energy solutions. There are various opportunities available, and we encourage you to consider sponsoring a range of activities to provide maximum exposure for your company. Some opportunities are limited and are available on a first come, first serve basis. If you do not see a sponsorship opportunity that interests you, please enquire about a customised partnership package.

Join us as a **Sponsor or Exhibitor** to reach the world's leading ocean and offshore engineering specialists at University of Exeter on 18-19 December 2023! See below for further information or contact Aleksandra Zawalna-Geer, a.zawalna-geer@exeter.ac.uk

SPONSORSHIP PROSPECTUS

PLATINUM £7 500

Conference Banquet Sponsor (1 Opportunity)

Conference Lunches and Breakfasts Sponsor (1 Opportunity)

Package Includes:

- 1 Tabletop Exhibit
- 2 Complimentary Full Conference Registrations
- Full-page ad in Digital Conference Program
- 150-word company description and logo in Digital Conference Program
- Promotional Material distributed at on-site Registration
- Company logo displayed on all conference signage
- Company logo and link on the conference website

GOLD £5 000

Conference Refreshment Breaks Sponsor (1 Opportunity)

Package Includes:

- 1 Tabletop Exhibit
- 1 Complimentary Full Conference Registration
- Full-page ad in Digital Conference Program
- 150-word company description and logo in Digital Conference Program
- Promotional Material distributed at on-site Registration
- Company logo displayed on all conference signage
- Company logo and link on the conference website

SILVER £2 500

Conference Bags Sponsor (1 Opportunity)

Conference VIP Lunch Sponsor (1 Opportunity)

Conference Welcome Reception Sponsor (1

Opportunity) **Conference Banquet Music Sponsor** (1

Opportunity) Package Includes:

- 1 Tabletop Exhibit
- Half-page ad in Digital Conference Program
- 100-word company description and logo in Digital Conference Program
- Promotional Material distributed at on-site Registration
- Company logo displayed on all conference signage
- Company logo and link on the conference website



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BRONZE £1 500

Conference Drinks Reception Sponsor (1 Opportunity)

Conference Best Presentation Prize Sponsor (1 Opportunity)

Package Includes:

- 1 Tabletop Exhibit
- A quarter-page ad in Digital Conference Program
- Company logo and link on the conference website

PLEASE FILL OUT AND RETURN THE ATTACHED FORM BELOW!

EXHIBITOR PROSPECTUS

Tabletop Exhibit Only £750

Participate in the tabletop exhibition and you'll have the opportunity to network with delegates, present your products, generate sales leads, and raise your profile within the offshore wind industry.

Each exhibit package includes:

- Tabletop Exhibit - one table (4ft x 2ft) and two chairs, and an exhibitor name card to identify reserved location
- Recognition — You'll be recognized as an exhibitor on conference sponsorship signage and on the conference website.
- Acknowledgement — Your company's participation and table will be acknowledged in the conference digital program.

Shell-Scheme Exhibit Stand £1500

Participate in the shell-scheme exhibition and you'll have the opportunity to display your products and services, network with delegates, generate sales leads, and raise your profile within the offshore wind industry.

Each exhibit package includes:

- Shell-scheme Exhibit – stand (3m x 2m) with a table (4ft x 2ft) and two chairs, screen, power sockets and an exhibitor name card to identify reserved location
- Recognition — You'll be recognized as an exhibitor on conference sponsorship signage and on the conference website.
- Acknowledgement — Your company's participation and stand will be acknowledged in the conference digital program.

For a customized package or for any questions, please don't hesitate to contact us:

a.zawalna-geer@exeter.ac.uk, +44 (0)1326259377

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SPONSOR CONTACT INFORMATION

Please complete and return via email to Aleksandra Zawalna-Geer: a.zawalna-geer@exeter.ac.uk

Institution/Company Name	
Website	
Main Contact	
Title	
Email	
Telephone	
Institution Address	
Package Selection	PLATINUM SPONSOR - £7 500
	GOLD SPONSOR - £5 000
	SILVER SPONSOR - £2 500
	BRONZE SPONSOR - £1 500
	Tabletop Exhibit Only- £750
	Shell-Scheme Exhibit Stand- £1500
Payment	Credit Card - If paying by credit card, a secure link will be sent to you.
	Invoice - Upon receipt of this signed agreement you will be invoiced. Payment is due 10 days from receipt of invoice.
I have read the Terms & Conditions	Full Name:
	Signature:
	Date:



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TERMS & CONDITIONS

Management and Sponsor

The term "Management" as used herein shall define the personnel and agents of University of Exeter and the American Society of Mechanical Engineers (ASME) to produce this event. The term "Sponsor" shall define the company and its personnel and agents selecting to participate in the Sponsor. Once Sponsor has executed this agreement by means of a signature, all terms shall become binding.

Exhibiting Companies and Products

Management has the sole right to determine eligibility for a product or a company in its conference. Sponsor may display or advertise only goods and services normally manufactured or offered during its business. Sponsorships will not be activated, or benefits implemented until payment is received in full.

Exhibit Space Rules and Contractor Services

Management shall have full discretion regarding items to be displayed during the conference and control over attendance policies at all times. All Exhibitors agree to staff their tables (s) during exposition hours.

Fees and Deposits

Should Sponsor delay payments, Management shall have the right to repossess any assigned space after notifying Sponsor in writing of the intent to do so. In the event of default by the Sponsor, Sponsor remains responsible for payments due and assumes the responsibility for all enforcement costs incurred by Management in collecting such fees.

Sponsor Cancellation or Non-payment

Sponsor agrees that a reservation is made at the time of execution of this Agreement and will be confirmed once payment is received in full. The Sponsor may cancel upon written notification with full refund within 30 days of this agreement and prior to 90 days before the event start date. Should Sponsor decide to cancel after 30 days and prior to 90 days before the start of the event, the Sponsor is liable for 50% of the contracted amount. Cancellation within 90 days prior to the event is subject to a 100% cancellation penalty. Should the Sponsor fail to make timely payments as noted in this Agreement, Management reserves the right to reassign the space to another Sponsor.

Music Licensing

Exhibitors are solely responsible to obtain the necessary licenses for all usage of music or video and all costs for such licenses are the responsibility of the Exhibitor. Exhibitor may be prohibited from certain activities without proof of required licenses.

Liability and Insurance

Sponsor shall indemnify and hold harmless Management from all liability which might ensue from any cause whatsoever, including attorney's fees.

Use of Logo(s) and Mark(s)

Management will provide Sponsor with approved graphics for use in publicizing their participation in the conference/event. Any alterations to the use of management logo(s) and mark(s) must be approved by management.

Compliance

Exhibitor assumes all responsibility for compliance with Federal and local codes and all laws related to public safety.

Cancellation or Termination of the Sponsor

In the event that the conference is unable to operate, in the sole determination of Management, whether due to Acts of God, war, illness, public safety, strike, civil commotion, picketing, fire, or state of emergency, or by reason of any other occurrence not under the control of Management, or otherwise. Management may cancel,



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postpone, or terminate the conference. In the event of such cancellation, postponement or termination, the Sponsor waives any and all claims the Sponsor may have against Management for damages or expenses and agrees to accept in complete settlement and discharge of all claims, the Sponsor's pro rata share of the total amount paid by all Sponsor, excluding deposits, less all costs and expenses incurred by management in the connection with the Sponsor.

Miscellaneous

This Agreement and these "Terms and Conditions" represent the sole and entire agreement between ASME and the Sponsor, and it supersedes all prior agreements and discussions. (No person is authorized to make changes to this Agreement except in writing with the signature of an officer of ASME). The provisions set forth are severable. If any provision is held to be invalid or unenforceable, it shall not affect the validity or enforceability of any other provision. Management shall use all reasonable efforts to properly manage installation and the event itself.